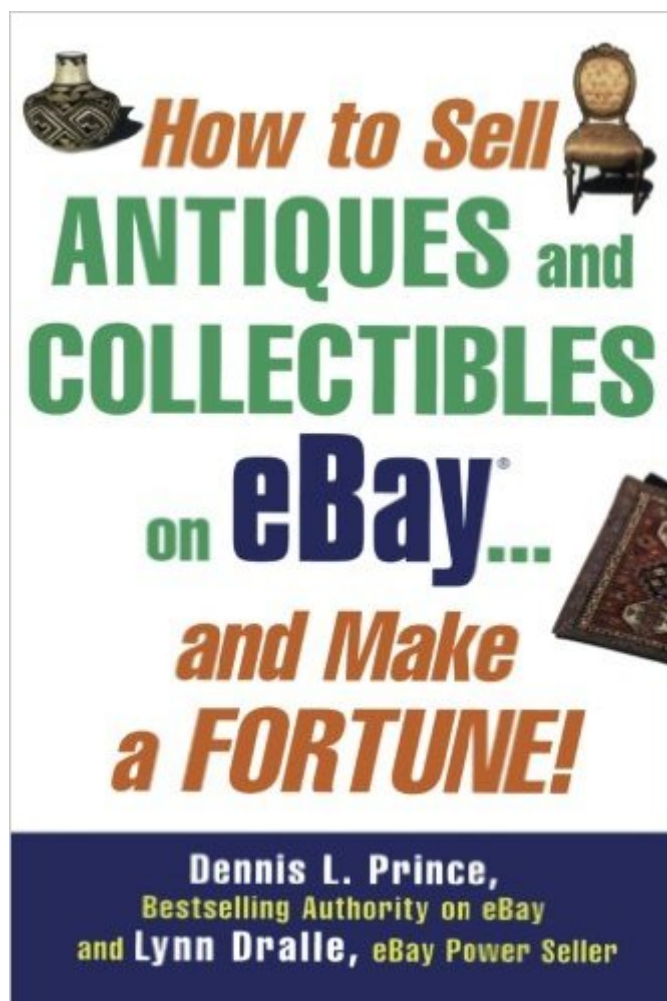


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# How To Sell Antiques And Collectibles On EBay... And Make A Fortune!



## Synopsis

Dennis Prince teams up with antique and collectible expert Lynn Dralle to provide all the information necessary to reap the huge benefits of selling antiques and collectibles on eBay. Written by an eBay Power Seller whose earnings topped \$20,000 a month, this book helps you: Research types--and eras--of antiques and collectibles Find the best merchandise Use language that gets buyers to pay the most for the seller's items Price strategically. . . and much more!

## Book Information

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Average Customer Review: 4.2 out of 5 stars [See all reviews](#) (77 customer reviews)

Best Sellers Rank: #405,318 in Books (See Top 100 in Books) #86 in [Books > Computers & Technology > Internet & Social Media > eBay](#) #281 in [Books > Crafts, Hobbies & Home > Antiques & Collectibles > Antiques Care & Reference > Reference](#) #324 in [Books > Business & Money > Industries > Retailing](#)

## Customer Reviews

I've purchased several books on .com and while a lot of them were very good, I've never felt compelled to write a review. Then I purchased and read "How to Sell Antiques and Collectibles on eBay...And Make a Fortune!" by Lynn Dralle and Dennis Prince. This book is FANTASTIC!!! I had started an eBay business from home a few months before buying the book and was filled with questions...this book answered them all! It covers everything from how to set up your home office to choosing a business name & business plan to how much to spend at Garage Sales, etc. It is filled with amazing tips and tricks (for instance, Lynn gives you a website that helps you identify almost any china pattern which is invaluable when researching your item to post on ebay). Not only is the book overwhelmingly thorough, but Ms. Dralle also includes her email address just in case you have further questions. You're probably wondering if she would actually respond to your emails and the answer is, "YES!" I was having a problem with one of my customers and I wasn't quite sure how to handle it, so after much deliberation I decided to email Lynn. In less than 24 hours I received a

response to my email with some very good advice which I promptly followed. I can honestly say that her advice was right on target! It worked perfectly and the customer gave me excellent feedback! So in short, if you are considering selling antiques and collectibles on eBay, this book is a must-have!!!

I've been selling on ebay for about a year and have read numerous books on ebay. How to Sell Antiques and Collectibles on ebay....and Make a Fortune....is the Best book I've come across. A lot of the other books on ebay...contain information you could find on the ebay website. This book is different...got a lot of great tips about selling in the most popular catagories, ect.

I loved this book! Very easy to read and follow, very nicely laid out, and packed full of valuable information! I started right in garage-saleing on Saturday mornings, and made nearly \$300 NET PROFIT in the first month! Not bad for a new ebay hobby! I couldn't have done it without this book. Absolutely FABULOUS book, and I'm having a great time practicing what I learned!

If you are fresh off of the boat and just discovered that eBay may permit you to cash out on some of your own stuff this book is great. If you think you will replace your current income by becoming an eBAy seller...don't quit your day job...yet. Although this book has information that can assist in helping the new eBayer it offers nothing new for the experienced seller. If you are new get this book if not don't.

Lynn,I recently bought your book How to sell Antiques and collectable's on ebay. I love it. I have already read half way through it and will be finished by this weekend. This book has a wealth of information. This is a must have book for anyone who is thinking of getting into the antique and collectables market on ebay. Without this information it would be close to impossible to get started without prior knowlege of both ebay and antiques and collectables.Thanks, :)

This book contains a great variety of information about using eBay, but it is not geared to the novice eBay user. The book addresses those wishing to use eBay as an antique/collectible sales business, and for those folks, it is a good book.

Finally an eBay power seller that tells the secrets of what it takes to be really successful on eBay!! This book is packed with helpful ideas and hints on how to establish a business and get top dollar for your items at on-line auctions! I can't wait to put these ideas into action. Another book by the

same author is captivating--how she has been successful in selling on-line, tied to the touching history of her family's antique business. This book is "The 100 Best Things I've Sold on eBay". A great read!

There are a lot of better books out there on this topic. If you know what an auction or garage sale is you've outgrown this book. It's also very dated, most of the topics have long since become irrelevant. Caters to the 65+ dabbler crowd. I'm not sure why its called "make a fortune", even the author says she works hard to make 100k in sales a year gross including book sales.

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